

SIDDHANT SINGHAL

IIM Ranchi-MBA | PMP® | [LinkedIn](#) | [Portfolio](#)

Product and Transformation Manager with 4 years of delivering high-impact products and flagship initiatives. Owned a \$12M+ transaction banking platform at ICICI Bank and led product strategy and program delivery from the MD's office. Combines strategic vision with a deep understanding of both managing B2B products and steering enterprise programs.

EXPERIENCE

V-MART Ltd., Gurugram

April 2025 – March 2026

Manager - Product Strategy and Transformation (MD's Office)

- Delivered an AI-enabled vendor finance platform, generated **₹20 Cr+ in bottom line impact** & cut settlement cycles **by 80%**
- Structured and led a PMO delivery team of 4, establishing product framework, agile practices and change management across **7** cross-functional business units and **35+ initiatives**
- Directed **engagements** with tech partners, financial institutions and consulting firms, steering a MD-sponsored transformation with **Kearney as Program Lead** to deliver **30% efficiency gains**
- Led process automation and SaaS Implementations, digitising fragmented workflows to boost **launch capacity by 60%**
- Presented data-backed recommendations to the **Board** against OKRs, aligning project teams & leaders to strategic priorities

ICICI BANK Ltd., Mumbai

April 2022 – April 2025

Product Manager - Payments (Transaction Banking)

- Owned end-to-end design and delivery of a **\$12Mn+** cloud-native, microservices payments platform; shipping phased MVPs that consolidated legacy infrastructure and cut system costs **by 40%**
- Led bespoke upgrades & customisation for key clients, securing 30% of the portfolio's Net Interest Income via float retention
- Designed a self-service CMS onboarding journey with automated validations, reducing client onboarding TAT by **60%**
- Architected a phased migration strategy for **30,000+ large corporate clients**, transitioning them to the new payments platform with **minimal business disruption**
- Drove structured **product discovery** to synthesize client and business **requirements into BRS, user stories and wireframes**
- Built dashboards & business cases for the **CTO & senior leadership**, shaping investment decisions across **10+ CMS products**

EDUCATION

MBA, Indian Institute of Management (IIM) Ranchi

2022

Major: Finance & Marketing · CGPA: 7.0/10 (Top 20%)

B.Com (Hons), Amity Business School

2019

CGPA: 8.3/10 (Top 10%)

CERTIFICATIONS

· Project Management Professional (PMP)® - PMI, 2026 · CFA Institute Investment Foundations® · Agile **Delivery with AI**

SKILLS & TOOLS

Core: Product Management · Program Management · Project Delivery · PMO Strategy · Stakeholder & Risk Management · Portfolio Prioritisation · Vendor Management · Agile & Scrum · Digital Transformation

Domains: Payments · Financial Services · Corporate Banking · Fintech · B2B Products · Enterprise Strategy

Tools: Tableau · Power BI · Microsoft Excel · Notion · Miro · Prompt Engineering · API · Generative AI · Confluence · JIRA

OTHERS

Summer Internship: Ernst & Young (EY) - Tax and working capital analysis to identify operational inefficiencies

Achievements: Executive Member, Academic Committee (IIM) · All India Rank 8 (Optum Case Competition) · Merit Scholarships